

**Cassie Elliott, CCIM, GRI**

Founder, President

Visionary Milestones, Inc.

**Education:**

May 1996 - University of Arkansas, Fayetteville, Arkansas  
Bachelor of Arts Degree in Art with an emphasis in  
Graphic Design, minor emphasis in Photography

January 2004 — Master Municipal Clerk designation

January 2005 — Arkansas Realtor's License

July 2007 - Arkansas Broker's License

October 2008 — CCIM Designation (Certified Commercial  
Investment Member)



**Experience:**

**Heritage Land Title, Inc., Fayetteville, Arkansas**

November 1993-March 1998

Title Insurance Department Manager

Researched chains of title for real estate transactions, Prepared documents for closings, Estimated taxes and requirements for closings, Developed title insurance commitments, Platted legal descriptions, Supervised researchers in the Title Department, Handled all marketing and advertising

**Visionary Milestones, Inc., Centerton, Arkansas**

1998-present

President

Consulting company that specializes in nomination of historic properties to the National Register of Historic properties, grant writing for municipalities and historic properties, easement acquisition (water, sewer and roads), annexation projects, project administration, etc.

**Town of Highfill, Arkansas**

May 1999-2004

City Clerk

Organized and produced all resolutions and ordinances, as well as other city records,. Kept all financial records such as reports, paying bills, reconciliation of 9 bank accounts, 941's. Kept minutes for four separate meetings during the month, and mail out correspondence to city council. Created and published newsletter quarterly for 500 residents. Wrote and administered grants. Prepared and obtained easements for water, sewer, and road projects. Supervised three additional city employees. Supervised road projects as constructed.

**Hull & Company, Bentonville, Arkansas**

January 2005-November 2006

Realtor

Specialized in commercial and investment real estate transactions, 1031 tax exchanges, PUD Planning and Zoning

**Crye-Leike Realtors, Bentonville, Arkansas**  
September 2007-2018  
Executive Broker

**Osage Group, LLC**  
2018-present  
Associate Broker

### **Unique Qualifications:**

2008 NWA Business Journal's 40 Under 40 Recipient  
2006 recognition by NWA Business Journal for website, visionarystones.com  
Experienced grant writer for municipalities and historic properties  
Nominated many historical properties to the National Register of Historic Places  
Vast marketing experience from real estate ads to newsletters and presentations  
Promotional events from the marketing and planning to implementation

### **Organizational Involvement:**

1999-2004 Highfill Planning Commission, Secretary  
1999-2004 International Institute of Municipal Clerks, member  
2000-2004 Arkansas Municipal League Incorporated Towns Advisory Council  
2004-2014 Benton County Rural Development Authority, Chairman  
2005-2010 Technical Advisory Committee & Policy Committee for Northwest Arkansas Re-  
gional Transportation  
2007-present Member CCIM Institute (Certified Commercial Investment Member)  
2008-present Charter Member of NWA CCIM Chapter  
2008-2009 President of the Benton County Historical Society (present board member)  
2009-2011 Secretary/Treasurer of NWA CCIM Chapter (Executive Board)  
2009-2010 Graduate of Leadership Benton County #8 Class